

## DEFINITIONS

### COMMISSIONABLE VOLUME (CV)

The assigned value of each purchased product on which commissions are paid. It is currency specific in the country where the order is placed.

### QUALIFYING VOLUME (QV)

The value of a commissionable product that is applied toward IBO qualifications in the compensation plan. QV is not currency specific so qualifications apply internationally.

### PERSONAL VOLUME (PV)

The total Qualifying Volume (QV) from your personal purchases and your customers' purchases (Retail and Preferred Customer). This does NOT include the purchases of downline IBOs.

### DOWNLINE VOLUME (DV)

The total Personal Volume (PV) from you and all IBOs in your entire downline. This goes infinitely deep, regardless of titles. This will NEVER break away.

### MAX VOLUME RULE

Applied to DV qualification only. Usually 50% of required DV will be counted from any one leg or from the IBO's PV. Applies only to qualification of rank — the IBO will be paid on all volume including the volume that exceeds the Max Volume Rule.

### BUILDER LEG (BL)

A Leg with at least one Active IBO (200 PV) and at least 1,000 DV in the entire leg.

### NEWGENQ (12 MONTHS)

Icon ranks and above: At least once every 12 months, you have someone in your Personal Group that promotes up to an Ace Royal and becomes your New First Generation Qualified (NewGenQ). Your personal group includes IBOs through Ace Elite.

**SUNRIDER®**  
The Art of Herbal Science®

# INFINITY COMPENSATION PLAN

Life can be very rewarding



## 3 WAYS TO JOIN SUNRIDER

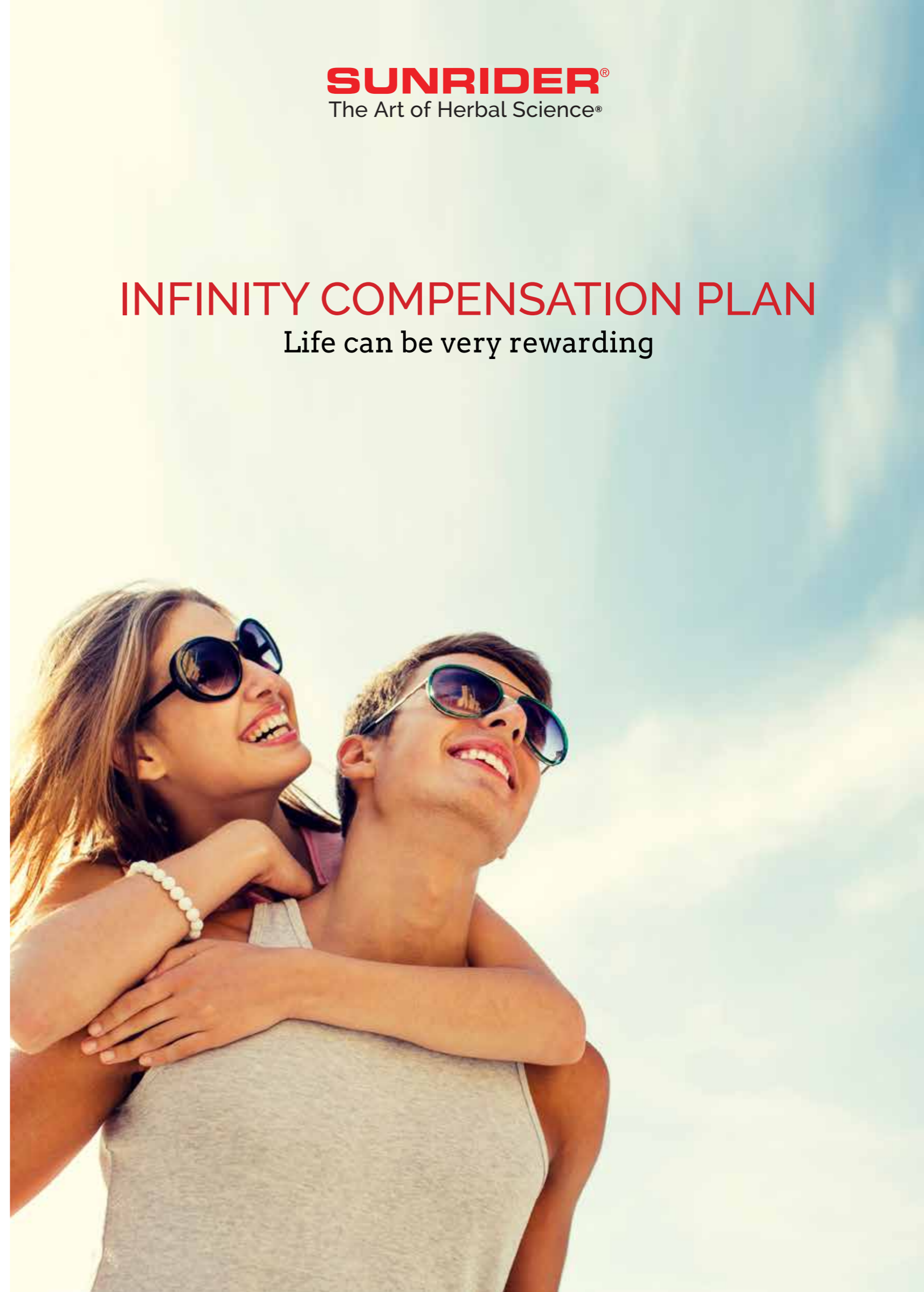
- 1 Retail Customer** – sign up and enjoy our high-quality products at retail price!
- 2 Preferred Customer** – enroll with an annual US\$30 fee and receive 5% off retail price. Enroll in monthly Autoship and earn 10% off retail price. Autoship packs are available on your sponsor's IBO page and [www.sunrider.com](http://www.sunrider.com). Earn free promotional items and other benefits throughout the year of enrollment.
- 3 Independent Business Owner (IBO)** – Purchase a Starter Pack (US\$120) and enjoy 10% off retail price. IBO membership includes IBO Pages, Sunrider University, Business Center Sunrider Office mobile app, and online marketing tools. IBOs can also select their favorite products for monthly Autoship. One year after you join as an IBO, there is an annual renewal fee of US\$120 to maintain your IBO membership and benefits.

Visit us at [www.sunrider.com](http://www.sunrider.com) for more information.

PLEASE CONTACT:



[www.sunrider.com](http://www.sunrider.com)



## GETTING STARTED

The new Sunrider compensation plan streamlines a clear path to success. It's designed to get you off to a fast start and to progress steadily.

## GROWING YOUR BUSINESS

Share your passion and knowledge with your team to build a robust, sustainable business.

## DEVELOPING YOUR LEADERS

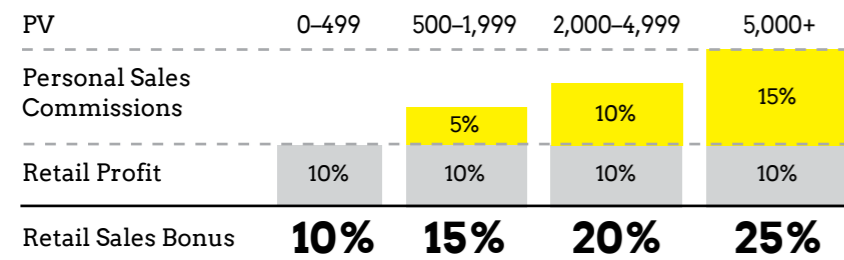
By inspiring and guiding rising stars to success, you reap the rewards of helping others. That's extraordinary.

## MAXIMIZING YOUR POTENTIAL

Reach the top levels to take full advantage of the plan's incentive-rich structure and unlimited earning potential.

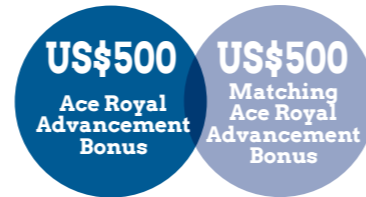
Requirements	IBO	STAR	STAR PRIME	STAR ELITE	ACE	ACE PRIME	ACE ELITE	ACE ROYAL 1st Generation	HERO	HERO ELITE	HERO ROYAL	ICON	ICON ELITE	ICON ROYAL
PV	ENROLL	200	300	400	500	600	700	800	800	800	800	800	800	800
DV		500	1,000	1,800	3,000	5,000	7,000	10,000	18,000	36,000	90,000	225,000	600,000	1,650,000
Max. Vol. Rule				900	1,500	2,500	3,500	5,000	9,000	18,000	45,000	112,500	300,000	825,000
Structure					1 Builder Leg (BL)	2 BL	3 BL	4 BL	3 BL +1 ACE Royal+ (Total of 4 legs)	2 BL + 2 ACE Royal+ (Total of 4 legs)	1 BL + 3 ACE Royal+ (Total of 4 legs)	3 ACE Royal+ Legs + 2 HERO + Legs NewGenQ (Total of 5 legs)	3 ACE Royal+ Legs + 2 HERO E + Legs NewGenQ (Total of 5 legs)	3 ACE Royal+ Legs + 2 HERO R + Legs NewGenQ (Total of 5 legs)
Compensation	UNILEVEL COMMISSION PERCENTAGES				UNILEVEL COMMISSION PERCENTAGES				UNILEVEL COMMISSION PERCENTAGES			UNILEVEL COMMISSION PERCENTAGES		
Level 1		5%	7%	9%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Level 2				2%	4%	5%	6%	8%	8%	8%	8%	8%	8%	8%
Level 3						2%	4%	5%	5%	5%	5%	5%	5%	5%
Level 4								2%	2%	2%	2%	2%	2%	2%
Level 5									2%	2%	2%	2%	2%	2%

### RETAIL SALES BONUS



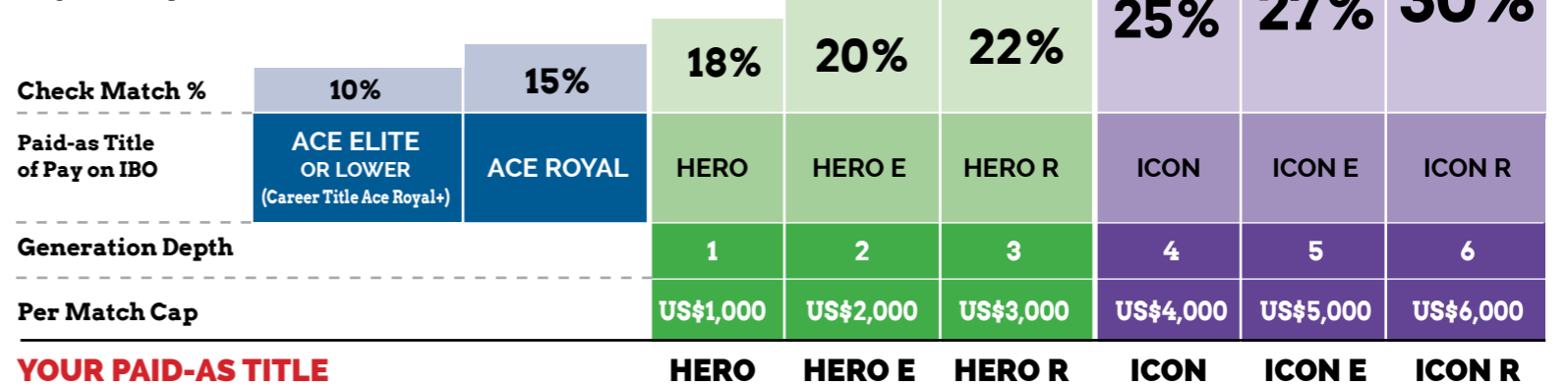
### ACE ROYAL ADVANCEMENT BONUS

Advance or sponsor someone in your personal group who advances to Ace Royal for the first time and receive US\$500. There is NO time limit for this bonus. You must be paid as an Ace Royal or higher to receive the matching bonus.



### CHECK MATCH (8% COMPANY CV CAP)

When you are qualified as a Leader (Hero+), you can receive a match on the Unilevel Bonus, Fast Start Bonus, and Turbo Infinity Bonus earnings of the generations below you. The amount of the match is based on the paid-as title of the individual on which you are receiving the match, but not to exceed your own paid-as title. The higher paid-as title you reach, the more generations deep you can receive a Check Match on. The per match cap is based on your own paid-as title.



## YOUR FIRST 3 FULL MONTHS



### FAST START BONUS

When you sponsor new IBOs and teach them to sell, you will receive a 5% Fast Start Bonus on their personal sales for their first 3 full months, i.e., their enrollment month + next 3 full months. This is paid on Commissionable Volume (CV).

The Fast Start Bonus is paid in addition to other commissions you can earn.

### DEVELOPMENT BONUS (2% CAP)

Each month, when you are qualified as an Ace Prime or higher, earn the Development Bonus on:

**1** Each leg in your personal group that has at least one qualified Ace+. This bonus is paid on the highest Ace to Ace Elite in each leg, not to exceed your own paid-as title.

### AND

**2** Each leg in your organization that has at least one 1st Generation IBO who is paid-as an Ace Royal or higher in that month, anywhere in that leg. The amount is US\$100 when you qualify as Ace Royal or higher or equal to your own title of Ace Prime - Ace Elite.



Paid-as Title of Pay on IBO - 1 per leg in personal group  
+1 per leg w/1st Generation Ace Royal+



Monthly Fixed Bonus Paid to Ace Prime and above (2% Cap)

### STAR ELITE ADVANCEMENT BONUS

Advance or sponsor someone who advances to Star Elite within their first 3 full months of joining and receive a US\$100 bonus. You must be paid as a Star Elite or higher to receive the matching bonus.



### TURBO INFINITY BONUS (3% COMPANY CV CAP)

HERO	HERO ELITE	HERO ROYAL	ICON	ICON ELITE	ICON ROYAL
0.5%	0.5%	0.5%	0.5%	0.5%	1%
Infinitely deep	Infinitely deep	Infinitely deep	Infinitely deep	Infinitely deep	Infinitely deep

When you are qualified as a Hero and above, you can receive a Turbo Infinity Bonus on the sales beginning with your 6th level and extending Infinitely Deep.

There is no blocking so you can have leaders with your same or higher title and still earn on the sales in their downline. If the total payout for the bonus exceeds 3% of total company CV, then all of these payouts will be reduced by an equal percentage to remain within budget (but you still earn on all of that volume).

**0.5% - 1.0%**

**NO BLOCKING INFINITELY DEEP**



### ICON BONUS

The Icon Bonus recognizes extraordinary achievement in leadership and development.

When you become an Icon, Icon Elite, and Icon Royal for the first time, you will receive the corresponding Icon Bonus paid over a period of months. To qualify for your Icon Bonus during each month over the time period, you must be paid at that Icon rank.

